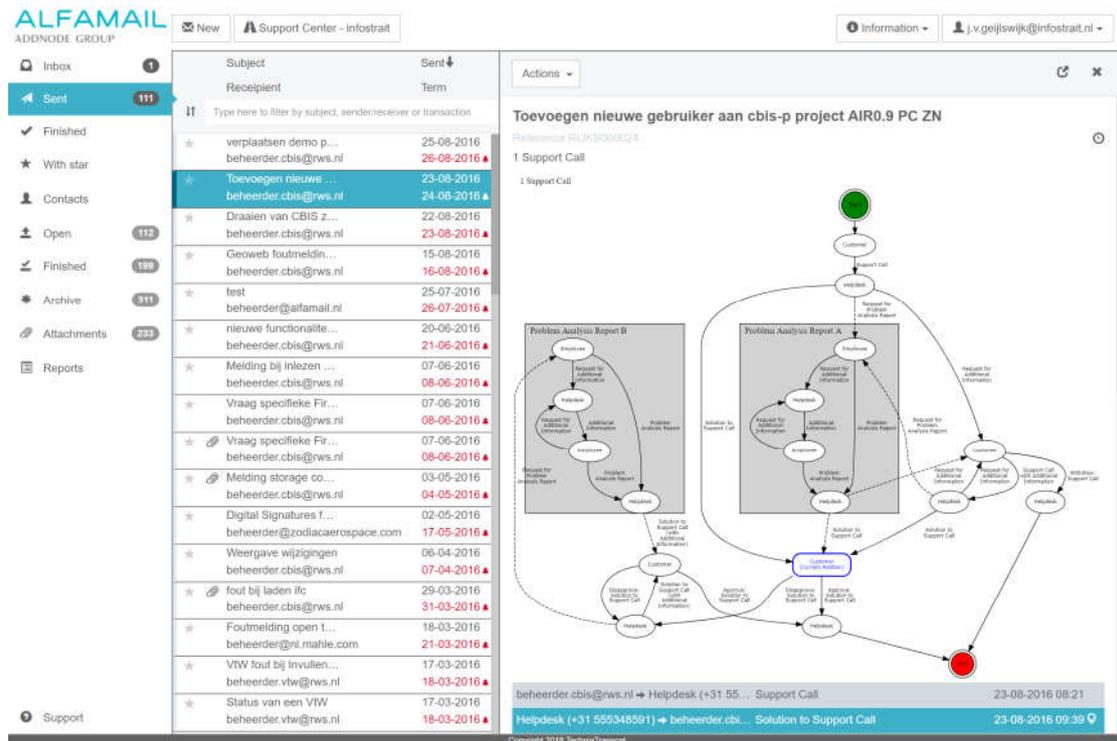


Consultant - Workflow Software

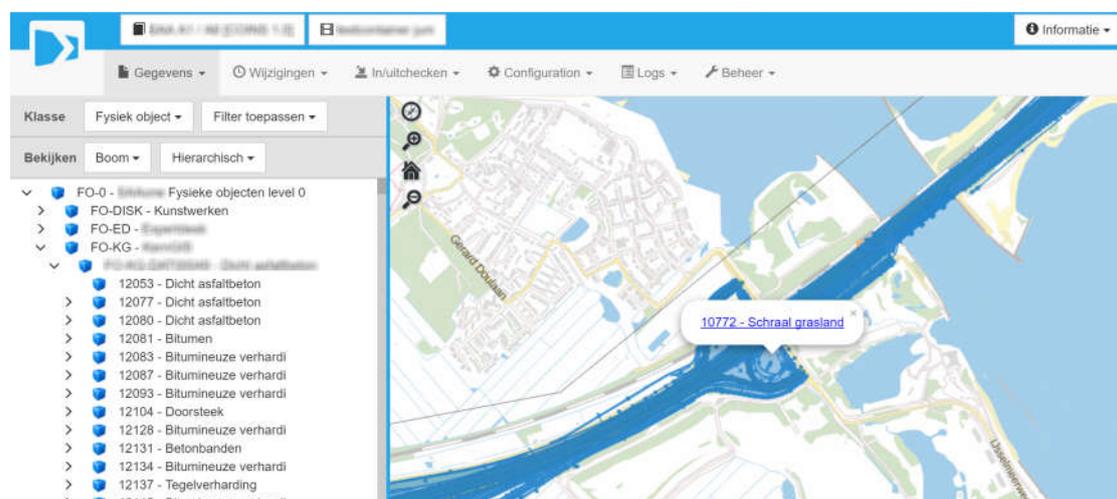
Location: Utrecht Region, The Netherlands

To expand the team build around our COINS and VISI software, we are looking for a new consultancy colleague who advises our clients, creates specifications, gives training courses, manages projects and offers support for making quotations. All tasks are related to our developed products: Alfamail & CBIS.

Alfamail (www.alfamail.com) is our successful and easy-to-use web application for capturing and managing formal project communication. Via an email-like interface, collaborating parties communicate according to the work processes and standard forms. For example, for the approval of documents. Alfamail is suitable for workflows of the type: Contract Management, VISI, ISO 29481 and more.



CBIS (cbis.infostrait.nl) is our relatively new web application for capturing huge amounts of formal object information, in accordance with an object type library. Through the web interface, users will review the recorded metadata, documents, 3D models and geographic data. For example, with our 3D viewer and via a map (think of a Google Maps-like interface). All versions and configurations of the object data are stored and can be searched. CBIS is suitable for data type: COINS and Ontology Web Language.



What will you be doing?

You will be in contact with customers and advise them about their (business) processes between and within organisations, create specifications and develop a framework with project specific processes. You will give user workshops (at the customer or at our office), create new project environments, help our support and sales team with Alfamail and anything related to CBIS, such as quotations and account plans.

Though this job requires a lot of independence, you will be working together with experienced consultants, software engineers and account managers.

Activities below are part of the tasks of a consultant.

Consultancy

- Conduct consultations and make recommendations and proposals in the field of setting up projects and improving business processes;
- Influence and adjust discussions about functionality;
- Create consultancy reports and presentations;
- Specify a program of requirements (functional design) for new functionality, and / or setting up projects.

Implementation and aftercare

- Guide implementations;
- Perform configuration of projects in our application(s);
- Develop customer specific training courses;
- Provide standard and / or customer specific training courses both at the office and at the customer;
- Provide aftercare by answering questions, solving bottlenecks, consulting with stakeholders (customers, developers, etc.);
- Provide information after the project has finished about new developments affecting the project.

Account management

- Carry out after sales activities, deal with and respond to wishes and complaints;
- Summarise conversations in minutes of meeting;
- Represent the organisation at meetings, fairs and (special) events.

What are we looking for?

- HBO work and thinking level;
- Demonstrable affinity with IT;
- Able to work independently;
- Not afraid to take the lead ;
- Good communication skills in speaking and writing;
- Good command of the Dutch and English language in speaking and writing;
- Solution and result-oriented;
- Driving license B, and prepared to travel within the Netherlands.

Who are we?

TechniaTranscat - the # 1 knowledge company in PLM. With our expertise in Product Lifecycle Management (PLM), we help organisations to transform vision into value. Our solutions are used worldwide in industries like Life Sciences, Automotive, Travel, Retail, Offshore, Telecom, Fashion and Food & Beverage. We serve over 4,000 customers worldwide, including 43 listed in Fortune 500. TechniaTranscat is part of Addnode Group, listed on the Nasdaq OMX Nordic List. For more information, visit www.alfamail.com.

TechniaTranscat Benelux is an integral part of TechniaTranscat. The Benelux branch includes the team of our innovative COINS and VISI software. The focus for these services and products is on organisations in the

industry Civil Infrastructure ("Grond-, Weg- en Waterbouw"). The portfolio consists of our own products, Alfamail & CBIS.

What has TechniaTranscat Benelux to offer?

TechniaTranscat Benelux has an informal and open culture, with fun at work being of great importance. We are driven and passionate. Teamwork is important. But personal development and growth is of greater value. We offer a very diverse and versatile function in a growing professional organisation. Good primary and secondary working conditions.

Do you recognise yourself in the above profile, and are you interested in this challenge? Please, send your motivation (including a curriculum vitae) to job.benelux@techniatranscat.com with reference to Consultant Workflow Software and Jeroen van Geijlswijk.